

Muhammad Rezk Ahmed

Operations Director | Logistics & Supply Chain | Leadership & Growth | Fintech | Business Strategy | Business Development

 **Jeddah, Saudi Arabia**

 **+966 57 024 1617**

 **m.rezk2309@gmail.com**

 **LinkedIn:** [linkedin.com/in/muhammad-rezk-4845406b](https://www.linkedin.com/in/muhammad-rezk-4845406b)

LEADERSHIP PROFILE

- Senior Operations Leader with 14+ years of progressive experience across logistics, last-mile delivery, fleet management, and supply chain operations across Egypt and Saudi Arabia.
- Proven ability to Scale operation, lead large, multi-site organizations (500+ employees), build high-performing leadership teams, own P&L, and deliver sustainable operational and financial results.

PROFESSIONAL SUMMARY

- Results-driven Operations Director with deep expertise in operational strategy, business growth, vendor management, and execution excellence.
- Known for strong ownership, data-driven decision-making, people development, and the ability to scale complex operations in fast-paced environments.

CORE LEADERSHIP & OPERATIONAL COMPETENCIES

Operations Leadership • Executive Decision Making • People Management & Development • Business Growth & Expansion • Vendor & Stakeholder Leadership • Fleet & Last-Mile Operations • P&L Ownership • Budgeting & Forecasting • KPIs & Performance Management • Safety & Compliance • Continuous Improvement • Risk Management

PROFESSIONAL EXPERIENCE

OPERATIONS DIRECTOR – ASAP PROFESSIONAL FOR LOGISTICS | JEDDAH, SAUDI ARABIA | NOV 2025 – PRESENT

- Lead end-to-end operational strategy for logistics and last-mile delivery operations across KSA.
- Own **growth strategy and business development**, identifying new revenue streams, expanding service offerings, and supporting market entry initiatives.
- Manage **vendor and partner relationships**, including contract negotiations, SLAs, performance governance, and cost optimization.
- Drive operational excellence through KPI definition, performance dashboards, and continuous improvement initiatives.
- Oversee budgeting, cost control, and financial performance in alignment with growth objectives.

- Build and mentor leadership teams, ensuring compliance with Saudi labor, safety, and transportation regulations.

DIRECTOR OF REGIONAL OPERATIONS & VERTICAL MANAGER – THRIVVE INC. S.A (EX-WEDELIVER TECH S.A) | HYBRID RIYADH, SAUDI ARABIA AND CAIRO, EGYPT | NOV 2023 – NOV 2025

- Directed multi-region logistics operations and vertical expansion across last-mile, fintech mobility, and leasing solutions.
- Acted as **primary POC for enterprise clients** including Amazon, Hunger station and Noon, supporting commercial growth and operational readiness.
- Led operational policy design aligned with Saudi governmental regulations and compliance standards.
- Owned budgeting and financial oversight across transportation, fleet, and facilities.
- Built and led cross-functional teams covering operations, business development, and vendor management.
- Supervised B2B & B2C leasing operations, fleet maintenance, insurance, and lifecycle management.
- Reported financial and operational performance directly to the Board of Directors.
- Led operational governance, budgeting, fleet leasing, Saudi compliance, and Board reporting.

LOGISTICS MANAGER – FAST TRANS CO. | EGYPT | AUG 2021 – OCT 2023

- Managed end-to-end logistics, warehousing, and distribution operations.
- Led supplier and customer negotiations ensuring service quality and cost efficiency.
- Hired, trained, and evaluated logistics staff while enforcing safety and compliance standards.
- Delivered operational performance within budget and strategic targets.

OPERATIONS MANAGER – TRUKKER | EGYPT & UAE | JUL 2020 – AUG 2021

- Led fleet operations across multiple markets including routing, licensing, and supplier management.
- Implemented productivity improvement and cost-reduction initiatives.
- Supported risk management and regulatory compliance.

LOGISTICS OPERATIONS MANAGER – SE WIRING SYSTEMS (SUMITOMO) | EGYPT & UK | APR 2019 – JUN 2020

- Optimized transportation routes, supplier performance, and logistics cost structures.
- Ensured compliance with local regulations and internal policies.

- Prepared operational and performance reports for senior management.

OPERATIONS MANAGER – E.I.C FOR TRANSPORTING & SUPPLYING | EGYPT | MAR 2016 – APR 2019

- Directed large-scale fleet operations (350+ trucks) and 500+ employees across 25+ sites.
- Owned cost control, maintenance strategy, procurement, tender preparation, and operational planning.
- Led safety compliance, risk management, and executive reporting.

OPERATIONS SUPERVISOR – E.I.C FOR TRANSPORTING & SUPPLYING | EGYPT | JUN 2013 – FEB 2016

- Supervised daily operations for 180+ trucks across multiple sites.
- Coordinated maintenance programs, GPS tracking, fuel control, and safety standards.
- Prepared operational reports.

OPERATION DATA ANALYSIS SECTION HEAD – EGYPTIAN DRILLING COMPANY (EDC) | EGYPT | OCT 2010 – MAY 2013

- Led operational data analysis, fleet monitoring, routing optimization, and vendor evaluation.
- Managed 24/7 monitoring room and performance reporting.
- Supported operational decision-making through data insights.

Education

BACHELOR OF COMMERCE & BUSINESS ADMINISTRATION (ACCOUNTING) – HELWAN UNIVERSITY, 2010

CERTIFICATIONS & TRAINING

- ISO 9001 • ISO 14001 • OHSAS 18001
- Inventory Management.
- CRM Management.
- INCOTERMS & International Trade.
- English Language (AUC Curriculum).

LANGUAGES

Arabic (Native) | English (Professional)

PROFESSIONAL NOTE

Relocated from Egypt to Saudi Arabia – currently residing and working in Jeddah, KSA.

REFERENCES AVAILABLE UPON REQUEST